

CPS indicative pricing examples

This document gives prospective applicants for Nous' Community Partnership Scheme (CPS) an indication of the services that Nous can provide and the approximate cost of these services.

Information about three projects that Nous has undertaken through the CPS in the past are described below, including the key project steps, deliverables, and the market value of the projects and Nous' co-contribution.

Note that project costs can vary considerably based on the composition of the project team.

Nous was engaged by a disability services organisation to develop a growth strategy in the face of significant NDIS-related change in the sector.

Total project market value: \$60,000

Nous contribution: \$40,000 (66%)

27 consulting days

Sector/offer:

- Health
- Disability services
- Business and growth strategy

Approach: Nous ran workshops with the executive team and operational staff to develop a list of potential growth strategy options for the organisation. Key deliverables included:

- 2 x half-day workshops
- Approx. 5-8 stakeholder interviews
- Options paper
- Final report and roadmap

Result: The project provided the organisation the strategy, including implementation considerations, it needed to grow and remain financially sustainable in a changing funding environment.

Education charity engaged Nous to develop a data enablement strategy and roadmap to becoming a data-driven organisation

Total project market value: \$50,000

Nous contribution: \$30,000 (60%)

21 consulting days

Sector/offer:

- Education
- Strategy
- Data and analytics

Approach: Nous took a collaborative approach by assembling a project team that was a blend of Nousers and client members. Using varied engagement techniques with over 70 stakeholders, the team defined data challenges and developed a set of actions to achieve the identified strategic outcomes. Key deliverables included:

- 4 x three-hour workshops
- Approx. 5-8 stakeholder interviews
- Current and future state analysis papers
- Final report

Result: The project provided the organisation an aligned vision to improve the use of customer and stakeholder data, clarity on governance and decision-making frameworks and an roadmap to implementation.

Nous conducted a cost benefit analysis of a program designed to improve educational outcomes for indigenous Australians

Total project market value: \$44,000

Nous contribution: \$22,000 (50%)

24 consulting days

Sector/offer:

- Education
- Evaluation
- Indigenous affairs

Approach: Nous undertook a cost benefit analysis, working with program leaders to agree the program logic that underpins the program and engaging program participants through multiple channels to understand the impacts that the program has had. Key deliverables included:

- 1 x half-day workshop
- Approx. 10 stakeholder interviews
- Survey design and analysis
- Social return on investment framework
- Draft and final evaluation report

Result: The project assisted the organisation to consider program design and effectiveness, improve program delivery, and communicate the impact of the program in a sophisticated way to better attract and retain investors.